

RaaS: Reliability as a Service

Blackouts in smart grids cost 80B\$ annually to the US economy. RaaS enables more reliable grid control to reduce downtime by 100x, thus minimizing risks of blackout. Our product uses parallel replication of controllers unlike existing solutions that use backup controllers.

“Truly zero downtime in your smart grid”

TEAM MEMBERS

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1 Who are your clients?

- Automated infrastructure providers
- More specifically smart grid providers

2 How do you make money?

- Software licenses
- Support contracts

3 What gives you credibility?

- Currently deployed on EPFL grid
- Established business interest from national grid utilities
- Patent pending



Next steps

1. What are you going to do in next 6 months
 - Follow-up with our established contacts
 - Approach other potential clients
2. HR needed after the training
We are looking for a co-founder
 - Specialized in business development
 - Marketing and Sales emphasis
 - Experience in industrial automation is a plus
3. What kind of support that you are looking for:
 - Funding (applied for grants)
 - Business Coaching

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