

Companies dealing with composite products are facing huge repairs costs estimated at \$17 Billions per year. With our technology, we offer a material solution to obtain the first healable composite material that can be fully repaired in 1 minute with a blow dryer. Our product is a smart prepreg, which is a textile pre-impregnated with our chemistry.

Our composite keeps its properties during and after repair, has an increased crack resistance and offers greater recyclability.

“Smart product enabling our clients to reduce composite maintenance time and costs.”

TEAM MEMBERS

1. Amaël Cohades, EPFL, Post-Doc (PhD)
2. Rafael Cesa, UNIL, Master Student (MLaw)
3. Bertille D’Agay, EHL, Bachelor Student (BSc)
4. Nicolas Gandar, EPFL, Master Student (MSc)

1 Who are your clients?

According to our B2B strategy, we will be selling smart prepregs to part manufacturers and OEMs.

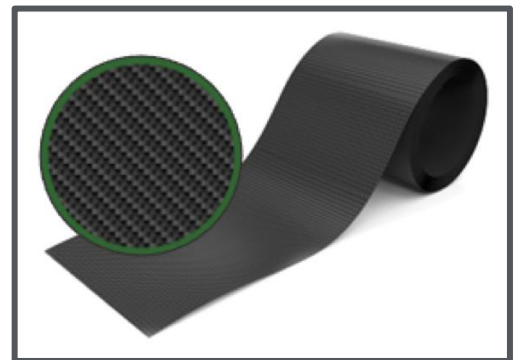
2 How do you make money?

Our business model is based on 2 sources of revenues:

- Selling prepregs (m²)
- Detection and repair service

3 What gives you credibility?

Patented technology, after 5 PhD thesis in a world-leading composite laboratory. Strong interest verified in our market study: 71% of interviewees showed a real need for our technology in their respective industry.



Next steps

1. What are you going to do in next 6 months?
Industrialization of prepreg and run pilot tests with established players in the sport and marine industries.

2. HR needed after the training?
Senior business developer, Sales representative and Product engineer.

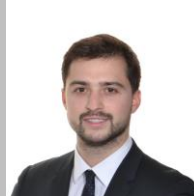
3. What kind of support that you are looking for: Further training / coaching / funding?
We need one year of industrialization through grants to prepare our market entry. On top of that, coaching will enable our 2020 seed round.



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